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Press Release

Adventist Health and Fosun Health Forms Strategic Partnership

Writing a New Chapter for the Development of a Healthy Greater Bay Area

(Hong Kong—25th Mar 2024) Hong Kong Adventist Health and Shanghai Fosun Health Technology Group Co., Ltd. formally signed a strategic collaboration agreement on the 7th of this month, melding their collective resources, expertise, and experience in the healthcare sector to elevate the standard of medical services within the Greater Bay Area. This alliance will harness cutting-edge technologies such as artificial intelligence and telemedicine to refine patient care and streamline service delivery. Additionally, the collaboration will foster professional talent exchange, enriching the medical prowess of both regions. This partnership not only exemplifies the shared commitment of both organizations to healthcare excellence but also serves as a benchmark for inter-regional medical cooperation in the Greater Bay Area.

The signing ceremony took place at Hong Kong Adventist Hospital, attended by notable figures from each organization. Mr. Alex Lan, President and Chief Executive Officer of Hong Kong Adventist Hospital, and Mr. Hu Hang, CEO of Fosun Health and President of Foshan Fosun Chancheng Hospital, were among the distinguished attendees. Senior leaders from both parties conveyed their optimistic outlook on the collaboration and, surrounded by witnesses, formally executed the strategic collaboration agreement.

Boasting a venerable history of 66 years, Foshan Fosun Chancheng Hospital, a subsidiary of Fosun Health, stands as a substantial comprehensive medical institution renowned for its exemplary healthcare, pioneering medical technologies, and extensive experience in personnel development. Its robust capabilities are set to infuse considerable vigor into the collaboration. On the other side of the partnership, Adventist Health, a significant player in the global healthcare arena, operates over 200 hospitals and clinics worldwide. With more than 60 years of medical service experience in Hong Kong, the organization has cultivated deep-seated trust across various sectors of the city, ensuring a smooth advancement of joint initiatives and the optimization of societal health benefits.

The trend of Hong Kong residents seeking healthcare services in the north is on the rise, and this collaboration is strategically poised to capitalize on that momentum. The goal is to replicate and promote the esteemed Hong Kong-style medical care within the Greater Bay Area, thereby extending the reach of Hong Kong's superior healthcare services further into the region. This initiative promises to cater not only to the inhabitants of the Greater Bay Area but also to provide Hong Kong residents traveling northward with accessible and reassuring medical care. Simultaneously, it facilitates mainland residents traveling southward the opportunity to swiftly and conveniently access Hong Kong's distinctive healthcare services. Key among these offerings are the advanced medical services provided by Hong Kong Adventist Hospital, which are set to significantly elevate the patient care experience.

Fully Utilizing Each Other's Strengths to Provide Better Quality and Personalized Services

During the ceremony, Mr. Alex Lan conveyed his vision for the enduring partnership between Adventist Health and Fosun Health. "This collaboration will undoubtedly allow us to harness our collective strengths, foster medical innovation, advance medical technology, and improve patient care and

treatment," he declared. "In our joint efforts, we will provide mutual support and assistance, sharing resources and insights to ensure the seamless execution of our cooperative endeavors. It is through such symbiotic relationships that we can achieve superior outcomes."

Mr. Hu Hang articulated his aspirations for the alliance to amalgamate the capabilities and intellect of both entities, propelling the health standards of residents not only in the Guangdong-Hong Kong-Macao Greater Bay Area but also in broader territories. "We are eager to offer patients more comprehensive, efficient, and tailored healthcare services. Looking ahead, Fosun Health is set to capitalize on its established presence in the Greater Bay Area's healthcare landscape, working in lockstep with Hong Kong Adventist Hospital. Together, through the interchange of expertise, knowledge, and resources, we will tackle challenges collectively and make significant contributions to the wellbeing of the Bay Area community."

Using Technology to Improve Service Quality and Professional Medical Training is Imperative

The primary objective of this strategic alliance extends beyond just elevating the healthcare services in the Greater Bay Area to satisfy the medical necessities of the populace from both locales; it is an enduring collaboration. The scope of this partnership encompasses a wide array of initiatives. These include but not limited to the development of groundbreaking medical technologies, enhancement in the quality of medical service delivery, facilitation of health information exchange across the Guangdong-Hong Kong-Macao Greater Bay Area, promotion of medical talent exchange and training between the two regions, and the initiation of collaborative research endeavors.

Shanghai Fosun Health headquarters, alongside Hong Kong Adventist Hospital,

are set to roll out an array of developmental ventures. These will feature the integration of traditional Chinese medicine services offered by Fosun Health and the talent development programs provided by Hong Kong Adventist Hospital. Concurrently, both parties will jointly pursue market expansion strategies, which entail organizing professional exchange symposiums and devising direct payment insurance products tailored to the needs of the market.

Both entities have underscored their commitment to collaboratively explore the integration of burgeoning technologies, like artificial intelligence and telemedicine, to refine the processes of patient diagnosis and treatment, thereby boosting the overall efficiency of healthcare delivery. The cooperative strategy further entails the creation of professional training initiatives aimed at elevating the skill set and service quality of healthcare personnel, in response to the escalating demand for medical services within the region.

To encapsulate, both parties have voiced that this collaboration will forge a bond of reciprocal support and collective advancement, positioning Adventist Health and Fosun Health as steadfast partners with a shared vision. Together, they pledge to make a significant impact on the healthcare landscape not only within the Greater Bay Area but also nationally.

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新聞稿

港安醫療與復星健康締結戰略合作
共譜健康大灣區新篇章

(香港—2024年3月25日) 港安醫療與復星健康於本月7日正式簽署戰略合作協議，結合雙方在醫療領域的資源、專業知識與經驗，推動大灣區內的醫療服務水平，未來項目包括利用人工智能及遠程醫療等新興技術，改善病人診療過程及提升醫療服務效率；亦會通過多個協作項目，促進兩地專業人材交流。是次結盟不僅象徵著雙方對於追求醫療卓越的共同理念，更為大灣區內醫療合作豎立楷模。

簽約儀式早前於香港港安醫院舉行，雙方要員均有出席，包括港安醫院院長及行政總裁凌宏寶先生，復星健康首席執行官、佛山復星禪誠醫院院長胡航先生等。雙方高層共同表達了對此次合作的高度期待，並且在眾人見證下簽署了戰略合作協議。

復星健康旗下的佛山復星禪誠醫院，是一間具有66年歷史的大型三級甲等綜合性醫院，其高質量醫療服務、創新醫療技術以及豐富人才培養經驗，將為此次合作注入強大的動力；而港安醫療作為全球醫療服務的重要提供者，在世界各地擁有超過200間醫院及診所，而在香港亦擁有超過60年醫療服務營運經驗，加上品牌深得香港及各界人士信賴，將確保順利推展合作項目，達致社會效益最大化。

隨著港人北上就醫越趨流行，是次合作旨在在大灣區推廣及建立港式醫療，將本港優秀的醫療服務進一步深入大灣區，不僅服務大灣區居民，亦令北上的港人更容易獲得令其感到安心、倍感信心的醫療服務；而內地居民來港就醫時，亦可透過是次設立的管道，讓他們更快捷、更容易享受到港式醫療，尤其是港安醫療所擁有的高新科技醫療服務，全面提升他們的服務體驗。

充分利用彼此優勢 提供更優質及個人化服務

港安醫院院長及行政總裁凌宏寶先生在儀式上表示，港安醫療與復星健康將建立長期夥伴關係，「通過這次合作，我們必定能充分利用彼此的優勢，共同開展醫療創新，推動醫療科技的發展，為病人提供更好的治療和關懷。在這個合作過程中，我們將互相支持和協助，分享資源和經驗，確保合作項目的順利進行。只有通過互相合作和支持，我們才能夠取得更好的成果。」

復星健康首席執行官、佛山復星禪誠醫院院長胡航先生則希望，這次合作能融匯雙方的資源和智慧，共同推進粵港澳大灣區，乃至更廣闊地區居民的健康水平，為病人提供更全面、更高效、更個人化的醫療服務，「展望未來，復星健康

將充分發揮在大灣區醫療日積月累的耕耘，與港安醫療密切合作。通過經驗、智慧與資源的共享，我們共同面對挑戰，為健康灣區做出貢獻。」

利用科技提升服務質量 培訓專業醫護刻不容緩

這次戰略合作的主要目標不限於提升大灣區醫療以能裨益兩地人民醫療需要，更是一個長遠的合作。其中包括但不限於開發創新的醫療技術，提升醫療服務質量，促進粵港澳大灣區內的健康資訊共享，推動兩地醫療人才的交流與培養，以及進行聯合研究項目等。上海復星健康總部及港安醫療將開設更多發展項目，其中包括由復星健康提供的中醫服務，以及港安提供的人材培訓等。同時，雙方會共同拓展市場，包括舉辦交流會議及開發保險產品直付。

二人強調，雙方未來將共同探索如何利用人工智能以及遠程醫療等新興技術，以改善病人診療過程及提升醫療服務效率；合作計劃亦包括建立專業培訓項目，致力於提升醫療專業人員的專業技能和服務水平，以應付區內日益增加的醫療服務需求。

最後，雙方均表示，通過這次合作，港安醫療與復星健康將建立一個互相支持、共同成長的長期夥伴關係，共同為大灣區乃至全國的醫療服務作出貢獻。

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